



MEDIA RELEASE

STATE OF TENNESSEE
DEPARTMENT OF COMMERCE AND INSURANCE

FOR IMMEDIATE RELEASE
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TDCI OBTAINS CONTROL OF NATIONAL FOUNDATION OF AMERICA (NFOA)

Nashville, TN. - Tennessee Department of Commerce and Insurance (TDCI) Commissioner Leslie Newman has been appointed by order issued by Chancellor Dinkins, Davidson County Chancery Court, as Rehabilitator for the National Foundation of America (NFOA), a company based in Franklin, Tennessee. Richard and Susan Olive, officers of NFOA, consented to entry of this Order.

The Order confirms that NFOA has been doing insurance business without a certificate of authority. NFOA marketed a term annuity product to Tennessee consumers as well as consumers across the country, convincing them to replace their existing annuities or cash value life insurance policies with promises that its annuity product would entitle them to significant tax benefits due to its alleged status as a charitable organization. While NFOA is a registered non-profit corporation in the State of Tennessee, TDCI confirmed with the IRS that NFOA has not received 501(c)(3) designation.

"The Court has agreed that a consent agreement that transitions NFOA into formal delinquency proceedings is beneficial to the successful run-off of the business. The Department, special deputy receiver, and special counsel will pursue all means necessary to ensure that those elderly persons who invested with NFOA will have the best chance of having their investments returned to them," said TDCI Commissioner Leslie Newman. "We are committed to protecting these victims of deceptive insurance practices."

"We will be working closely with the department and will pursue all appropriate remedies vigorously," said Attorney General Bob Cooper.

Tennesseans are strongly cautioned to never purchase insurance products, including annuities, from unlicensed insurance companies, nor should they deal with insurance agents or producers who are not licensed. To find out if a company or agent is licensed, or to view a copy of the consent order, please visit www.state.tn.us/commerce.

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